

**Topic: FY 2025 Monthly Financial Report Addendum**

Speaker: Bobby Fitts, Finance Director (If Requested)

Prepared by: Andrea Peters, Accountant II

Approved by: Gilbert Todd, Jr., Town Manager

**Executive Summary:**

A monthly report summarizing the status of the Town's revenues and expenditures.

**Background:**

The attached financials are a summary of revenues and expenditures to date. These monthly reports are provided to inform the Board of revenue and expenditure trends throughout the year. The enclosed statements are through March 17, 2025.

**Information:**

Expenditures

With approximately 8 ½ months into Fiscal Year 2025 expenditures complete, the Town has spent approximately 43% (~ \$15,510,919) of its General Fund budget of \$35,781,094. Note the larger, early year expenditures (e.g., vehicle and equipment purchases, debt service payments, property & liability and workers compensation premiums) have been paid. Descriptions of some early revenue activity are provided below.

Revenues

- Property Tax (the Town's largest revenue stream)
  - + FY 2025 collections: \$13,912,572 collected to date (~ 94% of budget).
  - + Observations:
    - # 39.13% more than collected last fiscal year (\$9,961,800).
    - # Eight months of vehicle taxes have been collected for FY 2025.
- Sales Tax (second largest revenue stream)
  - + December's sales (reports lag 3-months):
    - # \$22,100 (9.3%) more collected than last December for all sales tax.
    - # \$12,308 (11.7%) more collected than last December for "local" sales tax.
    - # "Local" sales tax (Article 39) is generated within, and returns to, Wake County.
    - # For every \$100,000 in local sales, \$3.79 comes back to the Town of Zebulon.
- Utilities Sales Tax (5% of revenue stream): second quarterly disbursement received March 17.
  - + Through the first two distributions of FY 2025 have now been received and were \$67,261 (16.8%) more than FY 2024.
  - + Reflects natural gas and electricity sales and heavily weather dependent
- Permits & Zoning
  - + \$216,326 collected total (87% of budgeted revenues (\$250,000))
  - + 5.6% more than what was collected this time last fiscal year (\$204,916).

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- Parks & Recreation
  - + \$155,179 collected total (134% of budgeted revenues (\$115,500))
  - + 8.25% more than what was collected through this month last fiscal year (\$143,350).
- Transportation Impact Fees
  - + \$201,630 collected to date in FY 2025
  - + 44.2% less than what was collected last fiscal year (\$361,174).
  - + Revenue placed in reserve for transportation projects to be spent within 10 years
- Recreation Impact Fees
  - + \$624,000 collected to date in FY 2025
  - + 43.5% less than what was collected last fiscal year (\$1,104,000).
  - + Collections since inception of fee (January 2022) ~ \$5,609,000

**Policy Analysis: N/A**

**Financial Analysis:** Budgeted revenue in FY 2025 is \$35,781,094 while year to date revenue collected is \$20,524,242 (57% of budgeted). Budgeted revenue includes \$11,327,787 Fund Balance.

**Staff Recommendation:**

No staff recommendation or Board action is necessary. These are informational only.

**Attachments:**

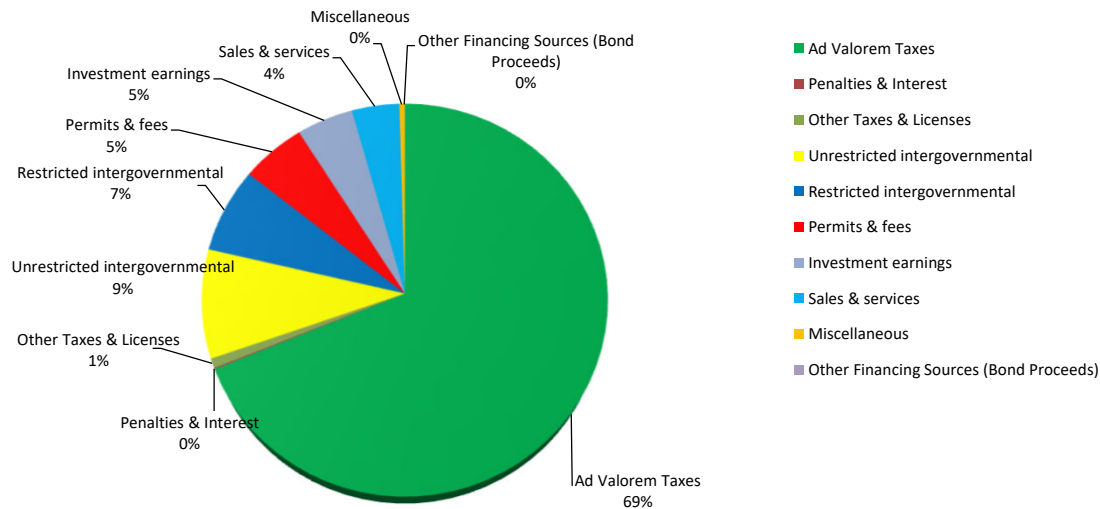
1. General Fund Fiscal Year 2025 Expenditure Statement and Revenue Statement (as of March 17, 2025)
2. Sales Tax Collection Report – FY 2025



TOWN OF ZEBULON  
 Revenue Statement: 2024 - 2025 As of 3/17/2025  
 for Accounting Period 6/30/2025  
 GENERAL FUND

<u>Revenue Categories</u>	<u>Estimated Revenue</u>	<u>Revenue YTD</u>	<u>% Collected</u>	<u>% of Total Revenue YTD</u>
Ad Valorem Taxes	\$ 14,857,000.00	\$ 14,117,542.45	95.0%	68.8%
Penalties & Interest	\$ 25,000.00	\$ 22,333.99	89.3%	0.1%
Other Taxes & Licenses	\$ 205,500.00	\$ 159,879.88	77.8%	0.8%
Unrestricted intergovernmental	\$ 3,328,000.00	\$ 1,841,148.89	55.3%	9.0%
Restricted intergovernmental	\$ 2,496,514.00	\$ 1,443,484.35	57.8%	7.0%
Permits & fees	\$ 1,659,500.00	\$ 1,092,313.93	65.8%	5.3%
Investment earnings	\$ 500,000.00	\$ 954,262.11	190.9%	4.6%
Sales & services	\$ 1,047,000.00	\$ 799,815.51	76.4%	3.9%
Miscellaneous	\$ 84,793.00	\$ 93,460.60	110.2%	0.5%
Other Financing Sources (Bond Proceeds)	\$ 250,000.00	\$ -	0.0%	0.0%
Fund Balance Appropriated	\$ 11,327,787.00	\$ -	0.0%	0.0%
<b>Total Revenues</b>	<b>\$ 35,781,094.00</b>	<b>\$ 20,524,241.71</b>	<b>57.4%</b>	<b>100%</b>

**Town of Zebulon General Fund % of Total Revenue To Date - FY 2025**





TOWN OF ZEBULON  
Expenditure Statement:2024 - 2025  
for Accounting Period 6/30/2025  
GENERAL FUND

As of 3/17/2025

<u>Dept #</u>	<u>Department</u>	<u>Approp Amount</u>	<u>Expenditure YTD</u>	<u>% Exp.</u>
410	GOVERNING BODY	\$961,800	\$497,535	51.7%
420	FINANCE	\$632,900	\$456,662	72.2%
430	ADMINISTRATION	\$1,444,075	\$789,312	54.7%
450	INFORMATION TECHNOLOGY	\$590,170	\$374,531	63.5%
490	PLANNING AND ZONING	\$1,015,474	\$508,677	50.1%
500	PUBLIC WORKS-PROPERTY & PROJECT MGMT	\$4,303,184	\$1,838,789	42.7%
510	POLICE	\$4,628,844	\$2,842,116	61.4%
520	PUBLIC WORKS-OPERATIONS	\$9,270,968	\$2,338,672	25.2%
530	FIRE	\$6,294,898	\$4,071,969	64.7%
570	POWELL BILL	\$279,460	\$15,534	5.6%
590	STORMWATER	\$265,300	\$137,181	51.7%
620	PARKS & RECREATION	\$4,795,771	\$1,480,617	30.9%
690	COMMUNITY & ECONOMIC DEVELOPMENT	<u>\$1,298,250</u>	<u>\$159,325</u>	12.3%
<b>Total Expenditures</b>		<b>\$35,781,094</b>	<b>\$15,510,919</b>	<b>43.3%</b>

## Sales Tax

### FY 2025

Month	Article 39 (1) *	Article 40 (1/2)	Article 42 (1/2)	Article 44 (1/2)	City Hold Harmless	FY 25 Totals	Prior Year (FY 2024)	% Inc (Dec) from Prior Yr
July	\$ 94,211	\$ 40,449	\$ 47,301	\$ (7)	\$ 33,509	\$ 215,463	\$ 204,776	5.2%
August	95,790	42,199	48,135	(1)	35,446	221,569	215,045	3.0%
September	96,772	38,590	48,593	(1)	29,605	213,559	202,153	5.6%
October	97,156	40,855	48,796	(1)	33,142	219,948	206,484	6.5%
November	97,689	43,039	49,116	0	35,934	225,778	218,921	3.1%
December	117,643	46,802	59,099	0	36,354	259,899	237,799	9.3%
January	-	-	-	-	-	-	186,226	-100.0%
February	-	-	-	-	-	-	182,092	-100.0%
March	-	-	-	-	-	-	223,970	-100.0%
April	-	-	-	-	-	-	198,414	-100.0%
May	-	-	-	-	-	-	217,129	-100.0%
June	-	-	-	-	-	-	233,544	-100.0%
<b>Total</b>	<b>\$ 599,261</b>	<b>\$ 251,935</b>	<b>\$ 301,040</b>	<b>\$ (9)</b>	<b>\$ 203,990</b>	<b>\$ 1,356,216</b>	<b>\$ 1,285,177</b>	<b>5.5%</b>

## Sales Tax

### FY 2024

Month	Article 39 (1) *	Article 40 (1/2)	Article 42 (1/2)	Article 44 (1/2)	City Hold Harmless	FY 24 Totals	Prior Year (FY 2023)	% Inc (Dec) from Prior Yr
July	\$ 89,122	\$ 38,656	\$ 44,762	\$ (0)	\$ 32,237	\$ 204,776	\$ 187,311	9.3%
August	93,423	40,589	46,952	0	34,081	215,045	203,381	5.7%
September	89,799	37,462	45,030	0	29,862	202,153	202,821	-0.3%
October	92,175	37,812	46,268	(3)	30,232	206,484	197,664	4.5%
November	99,162	39,407	49,722	2	30,628	218,921	188,169	16.3%
December	105,335	44,069	52,957	(1)	35,438	237,799	225,394	5.5%
January	81,953	34,721	41,092	(2)	28,462	186,226	187,935	-0.9%
February	80,960	33,635	40,579	(1)	26,918	182,092	144,614	25.9%
March	100,097	41,113	50,238	0	32,522	223,970	212,514	5.4%
April	86,723	37,296	43,546	(6)	30,856	198,414	177,123	12.0%
May	94,621	40,932	47,496	(1)	34,082	217,129	207,702	4.5%
June	102,519	43,718	51,490	(0)	35,817	233,544	216,208	8.0%
<b>Total</b>	<b>\$ 1,115,888</b>	<b>\$ 469,409</b>	<b>\$ 560,130</b>	<b>\$ (11)</b>	<b>\$ 381,134</b>	<b>\$ 2,526,551</b>	<b>\$ 2,350,837</b>	<b>7.5%</b>

\* Net proceeds of the Article 39 tax are returned to the county of origin.

# Monthly Summary of Sales Tax Collected

