

# STAFF REPORT FINANCIAL STATEMENTS UPDATE DECEMBER 8, 2025

Topic: FY 2026 Monthly Financial Report Addendum

## **Executive Summary:**

A monthly report summarizing the status of the Town's revenues and expenditures.

## **Background:**

The attached financials are a summary of revenues and expenditures to date. These monthly reports are provided to inform the Board of revenue and expenditure trends throughout the year. The enclosed statements are through December 1, 2025.

## Information:

## **Expenditures**

With approximately 5 months into Fiscal Year 2026 expenditures complete, the Town has spent approximately 42% (~ \$14,404,992) of its General Fund budget of \$34,101,838. Note the larger, early year expenditures (e.g., vehicle and equipment purchases, debt service payments, property & liability and workers compensation premiums) have been paid. Descriptions of some early revenue activity are provided below.

## Revenues

- Property Tax (the Town's largest revenue stream)
  - + FY 2026 collections: \$7,585,298 collected to date (~ 50% of budget).
  - + Observations:
    - # 35.3% more than collected last fiscal year (\$5,606,146).
    - # Four months of vehicle taxes have been collected for FY 2026.
- Sales Tax (second largest revenue stream)
  - + August's sales (reports lag 3-months):
    - # \$47,688 (10.9%) more collected than last August for all sales tax.
    - # \$20,899 (11.0%) more collected than last August for "local" sales tax.
    - # "Local" sales tax (Article 39) is generated within, and returns to, Wake County.
    - # For every \$100,000 in local sales, \$4.04 comes back to the Town of Zebulon.
- Utilities Sales Tax (5% of revenue stream): first quarterly disbursement to be received December 15.
- Permits & Zoning
  - + \$88,114 collected total (35.3% of budgeted revenues (\$250,000)
  - + 22% less than what was collected this time last fiscal year (\$112,503).
- Parks & Recreation
  - + 95,673 collected total (60.7% of budgeted revenues (\$157,500)
  - + 18% more than what was collected this month last fiscal year (\$80,908).



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- Transportation Impact Fees
  - + \$153,628 collected to date in FY 2026
  - + 24% less than what was collected last fiscal year (\$201,631).
  - + Revenue placed in reserve for transportation projects to be spent within 10 years
- Recreation Impact Fees
  - + \$1,062,000 collected to date in FY 2026
  - + 70% more than what was collected last fiscal year (624,000).
  - + Collections since inception of fee (January 2022) ~ \$7,250,000

Policy Analysis: N/A

**Financial Analysis:** Budgeted revenue in FY 2026 is \$34,101,838 while year to date revenue collected is \$11,618,059 (34.1% of budgeted). Budgeted revenue includes \$9,455,308 Fund Balance.

#### Staff Recommendation:

No staff recommendation or Board action is necessary. These are informational only.

#### Attachments:

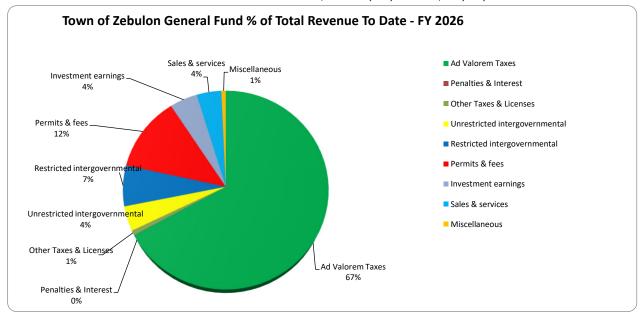
- General Fund Fiscal Year 2026 Expenditure Statement and Revenue Statement (as of December 1, 2025)
- 2. Sales Tax Collection Report FY 2026



TOWN OF ZEBULON Revenue Statement:2025 - 2026 for Accounting Period 6/30/2026 GENERAL FUND

As of 12/1/2025

| Revenue Categories             | Estim | nated Revenue | Re | venue YTD     | % Collected | % of Total Revenue YTD |  |
|--------------------------------|-------|---------------|----|---------------|-------------|------------------------|--|
| Ad Valorem Taxes               | \$    | 15,370,500.00 | \$ | 7,786,366.10  | 50.7%       | 67.0%                  |  |
| Penalties & Interest           | \$    | 27,500.00     | \$ | 3,166.05      | 11.5%       | 0.0%                   |  |
| Other Taxes & Licenses         | \$    | 250,500.00    | \$ | 90,410.00     | 36.1%       | 0.8%                   |  |
| Unrestricted intergovernmental | \$    | 3,698,000     | \$ | 466,385.75    | 12.6%       | 4.0%                   |  |
| Restricted intergovernmental   | \$    | 2,371,700     | \$ | 770,988.36    | 32.5%       | 6.6%                   |  |
| Permits & fees                 | \$    | 682,500.00    | \$ | 1,428,455.90  | 209.3%      | 12.3%                  |  |
| Investment earnings            | \$    | 700,000.00    | \$ | 523,424.25    | 74.8%       | 4.5%                   |  |
| Sales & services               | \$    | 1,464,200.00  | \$ | 463,746.12    | 31.7%       | 4.0%                   |  |
| Miscellaneous                  | \$    | 81,630.00     | \$ | 85,116.80     | 104.3%      | 0.7%                   |  |
| Fund Balance Appropriated      | \$    | 9,455,308.00  | \$ | <u> </u>      | 0.0%        | <u>0.0%</u>            |  |
| Total Revenues                 | \$    | 34,101,838.00 | \$ | 11,618,059.33 | 34.1%       | 100%                   |  |





## **TOWN OF ZEBULON**

Expenditure Statement:2025 - 2026 for Accounting Period 6/30/2026

**GENERAL FUND** 

| Dept # | <u>Department</u>                    | Approp Amount      | <b>Expenditure YTD</b> | <u>% Ехр.</u> |
|--------|--------------------------------------|--------------------|------------------------|---------------|
| 410    | GOVERNING BODY                       | \$1,031,600        | \$249,896              | 24.2%         |
| 420    | FINANCE                              | \$766,350          | \$301,868              | 39.4%         |
| 430    | HUMAN RESOURCES                      | \$616,450          | \$183,428              | 29.8%         |
| 440    | ADMINISTRATION                       | \$741,220          | \$164,862              | 22.2%         |
| 450    | INFORMATION TECHNOLOGY               | \$811,450          | \$369,296              | 45.5%         |
| 470    | STADIUM                              | \$109,760          | \$11,969               | 10.9%         |
| 490    | PLANNING AND ZONING                  | \$1,302,320        | \$367,940              | 28.3%         |
| 500    | PUBLIC WORKS-PROPERTY & PROJECT MGMT | \$1,818,500        | \$615,825              | 33.9%         |
| 510    | POLICE                               | \$5,658,384        | \$1,976,730            | 34.9%         |
| 520    | PUBLIC WORKS-OPERATIONS              | \$6,497,700        | \$1,719,752            | 26.5%         |
| 530    | FIRE                                 | \$5,392,134        | \$2,578,536            | 47.8%         |
| 570    | POWELL BILL                          | \$261,000          | \$1,045                | 0.4%          |
| 590    | STORMWATER                           | \$297,350          | \$61,259               | 20.6%         |
| 620    | PARKS & RECREATION                   | \$7,475,320        | \$5,633,734            | 75.4%         |
| 690    | COMMUNITY & ECONOMIC DEVELOPMENT     | <u>\$1,322,300</u> | <u>\$168,851</u>       | 12.8%         |
|        | Total Expenditures                   | \$34,101,838       | \$14,404,992           | 42.2%         |

As of 12/1/2025

#### Sales Tax

#### FY 2026

| Month     | Ar | ticle 39 (1) * | Article 40 (1/2) | Article | 42 (1/2) | Ar | rticle 44 (1/2) | City Hold Harmless | FY 26 Totals  |    | Prior Year (FY 2025) | % Inc (Dec) from Prior Yr |
|-----------|----|----------------|------------------|---------|----------|----|-----------------|--------------------|---------------|----|----------------------|---------------------------|
| July      | \$ | 100,041        | \$<br>44,116     | \$      | 50,300   | \$ | (1) \$          | 37,081             | \$<br>231,536 | \$ | 215,463              | 7.5%                      |
| August    | \$ | 110,859        | \$<br>47,582     | \$      | 55,766   | \$ | (0) \$          | 38,978             | 253,184       | \$ | 221,569              | 14.3%                     |
| September |    | -              | -                |         | -        |    | -               | -                  | -             | \$ | 213,559              | -100.0%                   |
| October   |    | -              | -                |         | -        |    | -               | -                  | -             | \$ | 219,948              | -100.0%                   |
| November  |    | -              | -                |         | -        |    | -               | -                  | -             | \$ | 225,778              | -100.0%                   |
| December  |    | -              | -                |         | -        |    | -               | -                  | -             | \$ | 259,899              | -100.0%                   |
| January   |    | -              | -                |         | -        |    | -               | -                  | -             | \$ | 187,830              | -100.0%                   |
| February  |    | -              | -                |         | -        |    | -               | -                  | -             | \$ | 188,545              | -100.0%                   |
| March     |    | -              | -                |         | -        |    | -               | -                  | -             | \$ | 242,340              | -100.0%                   |
| April     |    | -              | -                |         | -        |    | -               | -                  | -             | \$ | 233,223              | -100.0%                   |
| May       |    | -              | -                |         | -        |    | -               | -                  | -             | \$ | 228,145              | -100.0%                   |
| June      |    |                | <br><u>-</u>     |         | <u> </u> |    | <u> </u>        | <u> </u>           | <br>-         | \$ | 244,895              | <u>-100.0%</u>            |
| Total     | \$ | 210,899        | \$<br>91,698     | \$      | 106,067  | \$ | (2) \$          | 76,059             | \$<br>484,721 | \$ | 2,681,194            | 10.9%                     |

## FY 2025

| Month     | Article 39 (1) * | Article 40 (1/2) | Article 42 (1/2) | Article 44 (1/2) | City Hold Harmless | FY 25 Totals | Prior Year (FY 2024) | % Inc (Dec) from Prior Yr |
|-----------|------------------|------------------|------------------|------------------|--------------------|--------------|----------------------|---------------------------|
| July      | \$ 94,211        | \$ 40,449        | \$ 47,301        | \$ (7) \$        | 33,509             | \$ 215,463   | \$ 204,776           | 5.2%                      |
| August    | 95,790           | 42,199           | 48,135           | (1)              | 35,446             | 221,569      | \$ 215,045           | 3.0%                      |
| September | 96,772           | 38,590           | 48,593           | (1)              | 29,605             | 213,559      | \$ 202,153           | 5.6%                      |
| October   | 97,156           | 40,855           | 48,796           | (1)              | 33,142             | 219,948      | \$ 206,484           | 6.5%                      |
| November  | 97,689           | 43,039           | 49,116           | 0                | 35,934             | 225,778      | \$ 218,921           | 3.1%                      |
| December  | 117,643          | 46,802           | 59,099           | 0                | 36,354             | 259,899      | \$ 237,799           | 9.3%                      |
| January   | 80,572           | 36,330           | 40,531           | (2)              | 30,399             | 187,830      | \$ 186,226           | 0.9%                      |
| February  | 81,025           | 36,245           | 40,720           | (3)              | 30,557             | 188,545      | \$ 182,092           | 3.5%                      |
| March     | 106,967          | 45,127           | 53,701           | (1)              | 36,547             | 242,340      | \$ 223,970           | 8.2%                      |
| April     | 102,985          | 43,231           | 51,657           | 0                | 35,350             | 233,223      | \$ 198,414           | 17.5%                     |
| May       | 98,413           | 43,645           | 49,484           | (12)             | 36,616             | 228,145      | \$ 217,129           | 5.1%                      |
| June      | 106,896          | 46,129           | 53,741           | (0)              | 38,129             | 244,895      | 233,544              | 4.9%                      |
| Total     | \$ 1,176,119     | \$ 502,642       | \$ 590,873       | \$ (27) \$       | 411,588            | \$ 2,681,194 | \$ 2,526,551         | 6.1%                      |

<sup>\*</sup> Net proceeds of the Article 39 tax are returned to the county of origin.

# **Monthly Summary of Sales Tax Collected**

