

Zebulon Board of Commissioners
Special Called Meeting
Minutes
December 1, 2021

Present: Robert S. Matheny, Annie Moore, Glenn York, Shannon Baxter, Larry Loucks, Joe Moore-Town Manager, Lisa Markland-Town Clerk, Bobby Fitts-Finance, Eric Vernon-Attorney

Absent: Beverly Clark

Mayor Matheny called the meeting to order at 6:00pm.

HEALTH INSURANCE FOR CALENDAR YEAR 2022

Bobby Fitts introduced the Town's insurance broker, Paul Sydor, from Independent Benefit Advisors ("IBA").

Paul Sydor presented a PowerPoint presentation and discussed the details of the insurance renewal. IBA negotiated a rate hold for dental, vision and life and disability.

United Healthcare, the Town's current health insurance provider, issued a 24.5% increase for 2022. IBA received proposals from Aetna and Blue Cross and Blue Shield. The proposal from Aetna was not competitive. The proposal received from Blue Cross and Blue Shield was competitive with a 10.3% rate increase and would provide a one time \$40,000 wellness grant to the Town.

A side-by-side benefit comparison was provided showing the benefit differences and the value of the Blue Cross benefits compared to the UHC benefits. The out-of-pocket deductible was being increased with Blue Cross and Blue Shield to \$1,000.

The renewal timeline was reviewed, and the deadline was December 3, 2021. The preparation to transition an employee's health insurance to a new insurer was explained.

There was discussion about the process of negotiating benefits.


Commissioner Loucks made a motion, second by Commissioner York to approve Blue Cross and Blue Shield as the health insurance provider, Delta Dental, Superior Vision and Hartford for the calendar year 2022. There was no discussion and the motion passed unanimously.

Commissioner Loucks made a motion, second by Commissioner Moore to adjourn. There was no discussion and the motion passed unanimously.

Adopted this the 3rd of January 2022.




Glenn L. York—Mayor


Lisa M. Markland, CMC—Town Clerk